

**GLOBAL PLUS 1 SERVICE AGREEMENT BETWEEN  
THE UNITED STATES POSTAL SERVICE AND  
[REDACTED]**

This Agreement ("Agreement") is between [REDACTED] ("Mailer") with offices at [REDACTED] and the United States Postal Service ("USPS"), an independent establishment of the Executive Branch of the United States Government, with offices at 475 L'Enfant Plaza SW, Washington, DC 20260-9998. The Mailer and the USPS may be referred to individually as a "Party" and together as the "Parties."

**INTRODUCTION**

WHEREAS, the Parties desire to enter into a non-exclusive relationship whereby the USPS will provide certain products and/or services to the Mailer pursuant to the terms and conditions contained herein;

WHEREAS, the Parties acknowledge and understand that the commencement of performance under this Agreement is subject to the approval of various entities with oversight responsibilities, which may include but not be limited to the USPS management's Executive Committee, the USPS Governors, and/or the Postal Regulatory Commission. Accordingly, the Mailer acknowledges and understands that the ability of the USPS to perform under this Agreement may not occur;

WHEREAS, in light of the aforementioned acknowledgements, the Parties desire to be bound by the terms of this Agreement:

NOW, THEREFORE, in consideration of the mutual promises set forth below, the Parties hereby agree as follows:

**ARTICLE 1. PURPOSE OF THE AGREEMENT**

This Agreement shall govern the use the Mailer may make of customized mail service for International Priority Airmail service (IPA), International Surface Air Lift service (ISAL), Global Express Guaranteed (GXG), Express Mail International service, Priority Mail International service, and Commercial ePacket service.

**ARTICLE 2. DEFINITIONS**

As used in this Agreement:

1. "IMM" means the *International Mail Manual* as found on the USPS website [pe.usps.com](http://pe.usps.com) on the date of mailing.
2. "DMM" means the *Domestic Mail Manual* as found on the USPS website [pe.usps.com](http://pe.usps.com) on the date of mailing.
3. "IPA" means International Priority Airmail service.
4. "ISAL" means International Surface Air Lift service.
5. "GXG" means Global Express Guaranteed service.
6. "EMI" means Express Mail International service.

7. "PMI" means Priority Mail International service.
8. "GBE" means Global Bulk Economy service. Global Bulk Economy service provides for letter-post items dispatched in bulk via surface transportation.
9. "GD" means Global Direct service. Global Direct service is mail that conforms to the size, shape, and mailpiece specifications as determined by a postal administration other than the USPS and is mailed in the United States for intended delivery in a country other than the United States by the postal administration of that country.
10. "M-bags" means special sacks for printed matter directed to a single addressee at a single address in another country.
11. "CeP" means Commercial ePacket service. Commercial ePacket service is a service available for International Priority Airmail (IPA) items. Each piece must have a label, applied by the Mailer, bearing a unique barcode allowing for delivery confirmation information to be transmitted when the barcode is scanned in the receiving country.
12. "IBRS" means International Business Reply service.
13. "United States" means the United States of America, its territories and possessions.
14. "Qualifying Mail" means any mail that meets the requirements set forth in Article 3 of this Agreement.
15. "Non-Qualifying Mail" means any mail that does not meet the requirements set forth in Article 3 of this Agreement.
16. "Effective Date" means the first date on which the USPS is willing to accept Qualifying Mail.

### **ARTICLE 3. QUALIFYING MAIL**

Only mail that meets the following requirements shall qualify as Qualifying Mail except for those requirements that conflict with the applicable specific preparation requirements set forth in Article 4.

1. IPA. Every item must comply with the preparation requirements set forth in IMM 292 for International Priority Airmail service.
2. ISAL. Every item must comply with the preparation requirements set forth in IMM 293 for International Surface Air Lift service.
3. GXG. Every item must comply with the preparation requirements set forth in IMM 210 for Global Express Guaranteed service.
4. EMI. Every item must comply with the preparation requirements set forth in IMM 220 for Express Mail International. Express Mail International Flat Rate items are not Qualifying Mail under this Agreement.

5. PMI. Every item must comply with the preparation requirements set forth in IMM 230 for Priority Mail International. Priority Mail International Flat Rate items are not Qualifying Mail under this Agreement.
6. IPA and ISAL M-bags. Every item must comply with the preparation requirements set forth in IMM 260, 292, and 293 for direct sacks of printed matter to a single addressee at a single address.
7. CeP. Every item must comply with the preparation requirements and payment requirements that the USPS shall provide the Mailer (CeP Preparation Requirements Document).

#### **ARTICLE 4. SPECIFIC PREPARATION REQUIREMENTS**

1. Mailings of Qualifying Mail must be kept separate from any other type of mail the Mailer tenders.
2. International mailings must be separated from domestic mailings.
3. For GXG, EMI, PMI, and CeP mailed under this Agreement, the Mailer must use Permit Imprint as the method of payment and IMM 152.4 shall apply.
4. Mailings of GXG, EMI, and PMI must be accompanied by a postage manifest and postage statement.
5. Mailings of IPA, ISAL, and CeP may be tendered to the USPS without a country name in the delivery address provided the items are contained in properly labeled direct country receptacles.
6. Mailer may apply to the USPS in writing in the event the Mailer wishes an exception(s) to the requirements set forth in IMM 210, IMM 220, IMM 230, IMM 260, IMM 292, or IMM 293.
7. For IPA, ISAL, and CeP, each mailing presented to the USPS must have a minimum of fifty (50) pounds Qualifying Mail. Mailings of IPA, ISAL, and CeP must be tendered separately. Each product must be accompanied by its own postage statement.
8. For GXG, EMI, and PMI, each mailing presented to the USPS must have a minimum of two hundred (200) pieces or fifty (50) pounds of mail matter addressed to recipients in foreign countries. Mailings of GXG, EMI, and PMI must be tendered separately. Each product must be accompanied by its own postage statement.
9. The Mailer is required to place a facing slip on bundles placed in IPA and ISAL Mixed Country Sacks.
10. Mailings of IPA and ISAL Qualifying Mail may bear an approved non-barcoded PS Form 2976, USPS Customs Declaration CN 22. Mailings of CeP Qualifying Mail must bear an approved barcoded address label and an approved barcoded PS Form 2976, USPS Customs Declaration CN 22 in accordance with the requirements set forth in the CeP Preparation Requirements Document.

11. Mailings of letter-size and flat-size IPA and ISAL Qualifying Mail may be presented in trays upon approval.

#### **ARTICLE 5. NON-QUALIFYING MAIL**

The USPS, at its option and without forfeiting any of its rights under this Agreement, may either refuse to accept Non-Qualifying Mail or accept Non-Qualifying Mail at the applicable published rates. Express Mail International Flat Rate items and Priority Mail International Flat Rate items are considered to be Non-Qualifying Mail under this Agreement.

#### **ARTICLE 6. OBLIGATIONS OF THE USPS**

The USPS hereby agrees:

1. Supplies. To furnish the Mailer or its agent(s) with the postal equipment and postal supplies required for the use of Qualifying Mail.
2. Training. To provide the Mailer or its agent(s) with the preparation requirements for Qualifying Mail and any training necessary to prepare mail in conformity with the requirements for Qualifying Mail.
3. Reporting. To provide the Mailer with a report regarding postage paid by the Mailer to the USPS, by month, for Qualifying IPA, ISAL, GXG, EMI, PMI, and CeP. The USPS will provide this report on a quarterly basis and shall include the:
  - a. Customer name and permit number;
  - b. Date of the mailing statement;
  - c. Service / product; and
  - d. Postage paid.
4. Transportation. To arrange with carriers to transport Qualifying Mail to international destinations for delivery by the appropriate authority.
5. Undeliverable Items. To return:
  - a. IPA, ISAL, and CeP items refused by an addressee or that are undeliverable to the Mailer at no charge.
  - b. EMI items refused by an addressee or that are undeliverable to the Mailer via Express Mail at no charge.
  - c. PMI items refused by an addressee or that are undeliverable to the Mailer according to the provisions of IMM 771.
6. Confidentiality. To seek non-public treatment of information it determines to be eligible for protection from public disclosure under applicable law and practice when it files the Agreement with the Postal Regulatory Commission, or when it files information (including data) in connection with the Agreement in accordance with other regulatory requirements.



## ARTICLE 7. OBLIGATIONS OF THE MAILER

The Mailer hereby agrees:

1. Tender Amount. To tender to the USPS mail intended for delivery outside the United States that generates at least:
  - a. [REDACTED] in combined actual postage calculated after all discounts have been applied for IPA, ISAL, GBE, GD, GXG, EMI, PMI, CeP, and IBRS Qualifying Mail, exclusive of any EMI and PMI Qualifying Mail referred to in Paragraph 1(c) below, during the term that begins on the Effective Date of this Agreement and ends on December 31, 2012, subject to the following:
    - i. Any postage paid to the USPS for Qualifying Mail during the term of the Global Plus 1 Service Agreement executed by the Mailer on November 18, 2010, and executed by the USPS on November 19, 2010, and any postage paid to the USPS for Qualifying Mail during the term of the Global Plus 2 Service Agreement executed by the Mailer on November 18, 2010, and executed by the USPS on November 19, 2010, that falls within the month of January 2012, shall be applied to the commitment in Paragraph 1(a) of this Article, notwithstanding the actual Effective Date of this Agreement.
    - ii. Any postage paid to the USPS for Qualifying Mail during the term of this Agreement that falls within the month of January, 2013, including any EMI and PMI Qualifying Mail referred to in Paragraph 1(c) below, shall be applied to the commitment in any agreement(s) the Parties shall enter into with an Effective Date that falls within the month of January, 2013.
  - b. Of the [REDACTED] commitment in Paragraph 1(a) above, [REDACTED] must be in combined actual postage calculated after all discounts have been applied for EMI and PMI during the term of this Agreement, subject to the provisions set forth in Paragraphs 1(a)(i) and (ii) above.
  - c. In addition to the [REDACTED] commitment in Paragraph 1(a) above, the Mailer agrees to tender to the USPS mail intended for delivery outside the United States that generates [REDACTED] in combined actual postage calculated after all discounts have been applied for EMI and PMI Qualifying Mail during the term that begins on the Effective Date of this Agreement and ends on December 31, 2012, subject to the conditions set forth in Paragraphs 1(a)(i) and 1(a)(ii) above.
2. Tender Locations. To tender:
  - a. IPA Qualifying Mail including IPA M-bags in drop shipments to the appropriate locations specified in IMM 292.532. Mailings tendered at these locations are subject to Drop Ship prices.

- b. IPA Qualifying Mail including IPA M-bags at USPS Business Mail Entry Units (BMEUs) approved by the USPS to receive Qualifying Mail. Mailings tendered at these locations are subject to Full Service prices.
- c. ISAL Qualifying Mail including ISAL M-bags in drop shipments to the appropriate locations specified in IMM 293.532. Mailings tendered at these locations are subject to Drop Ship prices.
- d. ISAL Qualifying Mail including ISAL M-bags at USPS Business Mail Entry Units (BMEUs) approved by the USPS to receive Qualifying Mail. Mailings tendered at these locations are subject to Full Service prices.
- e. One hundred percent (100%) of GXG Qualifying Mail in drop shipments at any USPS International Service Center location.
- f. One hundred percent (100%) of EMI Qualifying Mail in drop shipments at any USPS International Service Center location.
- g. One hundred percent (100%) of PMI Qualifying Mail in drop shipments at any USPS International Service Center location.
- h. CeP Qualifying may be tendered in drop shipments at either:

JOHN F. KENNEDY AIRPORT MAIL CTR  
US POSTAL SERVICE  
JOHN F. KENNEDY INTERNATIONAL AIRPORT BLDG 250  
JAMAICA, NY 11430-9998

or

JT WEEKER INTERNATIONAL SERVICE CENTER  
US POSTAL SERVICE  
11600 W IRVING PARK RD  
CHICAGO IL 60666-9998

3. Advance Notification. To provide:

- a. The Manager, Customized Mail, via e-mail to [icmusps@usps.gov](mailto:icmusps@usps.gov), with notification of intent to drop ship mail at a specific location two weeks before the initial shipment to that location.
- b. The Manager, Customized Mail, via e-mail to [icmusps@usps.gov](mailto:icmusps@usps.gov), with notification of new permit numbers used for Qualifying Mail, one week in advance of using the new numbers. The message should include the permit number, the city, state, and ZIP Code where the permit is held, and the name of the permit owner. The message should also include a requested effective date.
- c. The appropriate USPS acceptance sites with notification if the intended volume of mail to be presented varies more than twenty-five percent (25%) higher or lower than normal daily volumes. The Mailer shall make every effort to inform the appropriate USPS acceptance sites at least forty-eight (48) hours in advance of presenting the mail.

4. Payment of Postage. To pay postage to the USPS, either directly or through a mailing agent:
  - a. For IPA ISAL, and CeP services by use of a USPS approved Alternate Mailing System (AMS) for total postage due subject to the conditions stated in DMM 705.4.
  - b. For GXG, EMI, and PMI Qualifying Mail by use of a permit imprint subject to the conditions stated in DMM 604.5, with the exception that DMM 604.5.1.1 shall not apply.
5. Monthly Reporting. To provide the USPS with a report, at a frequency to be mutually determined, in a format to be specified by the USPS, stating, for IPA, ISAL, GXG, EMI, PMI, and CeP:
  - a. The total revenue, pieces, and weights for each product mailed in the preceding month separated by point of tender to the USPS, destination country, and country price group for each permit owned by the Mailer under this Agreement. The Mailer will undertake all reasonable efforts to provide the same information for each permit holder mailing under this Agreement;
  - b. This requirement shall include the final month of the Agreement.
6. Receptacle Barcoding. To place on each receptacle containing IPA, ISAL, or CeP mailings, a barcode prepared in accordance with the specifications the USPS shall provide.
7. Information Link. To establish a secure data connection with the USPS in order to ensure that the USPS can receive the necessary information for Customs clearance as well as the data needed to monitor the proper prices and country destination of the Mailer's packages. The Mailer will be responsible for all aspects of service quality of the information link, interconnectivity, and interoperability of network services of such data connection, which shall be available under commercially reasonable standards but shall be capable of ensuring that the data for all Qualifying Mail under this Agreement are available to USPS.
8. Address Labels and Customs Declarations. To create
  - a. Address labels for GXG, EMI, and PMI Qualifying Mail using USPS-provided Global Shipping Software (GSS);
  - b. Customs declarations:
    - i. For EMI, and PMI Qualifying Mail using USPS-provided Global Shipping Software (GSS);
    - ii. For GXG Qualifying Mail using USPS-provided Global Shipping Software (GSS) and the procedures detailed in USPS Publication 141 *Global Express Guaranteed Service Guide*.

- c. Address labels and Customs declarations for CeP Qualifying Mail according to the specifications provided in the CeP Preparation Requirements Document.
9. Confidentiality. To treat as confidential and not disclose to third parties, absent express written consent by the USPS, any information related to this Agreement that is treated as non-public by the Postal Regulatory Commission.
10. Customs and Export Documentation. To provide any necessary documentation, including data provided in electronic format, in connection with each mailing, in the form and at the time specified by the USPS, Customs & Border Protection, Transportation Security Administration, the U.S. Census Bureau, a destination country foreign government, or other authority. The Mailer further understands that the failure to provide any such required documentation may result in refusal at acceptance, delay in processing, involuntary seizure by customs authorities, and/or return of mail to sender.
11. Customs and Export Requirements. To comply with any regulation or order promulgated by the USPS, Customs & Border Protection, Transportation Security Administration, the U.S. Census Bureau, a destination country foreign government, or other governmental unit with jurisdiction over mail, to facilitate the Customs processing of its mail, according to any requirements specified by those authorities.
12. Responsibility. To ensure that all entities mailing under the aegis of this Agreement, having provided the USPS with a permit number and notification of intent to mail under the terms of Paragraph 3 above, follow the terms and conditions set forth in this Agreement as they pertain to the preparation and tender of mailings.
13. CeP Labeling. To create and place on each piece of CeP Qualifying Mail a unique label allowing for delivery confirmation when scanned in the receiving country in accordance with the specifications provided in the CeP Preparation Requirements Document.

#### **ARTICLE 8. POSTAGE PRICES**

In consideration of Article 7 Paragraph 1, and in accordance with Article 9 but subject to Article 13:

1. For IPA and ISAL,
  - a. The Mailer will receive a discount of [REDACTED] off the non-discounted published prices for IPA and ISAL Qualifying Mail in effect on the date of mailing;

b. [REDACTED]



2. For EMI and PMI, the Mailer will pay postage according to the price charts in Annex 1.
3. For GXG, the Mailer will pay postage according to the price charts in Annex 2.
4. For CeP, the Mailer will pay postage according to the price charts in Annex 3.

#### **ARTICLE 9. APPROVAL OF PRICES**

The discounts in Article 8 Paragraph 1 (a) and (b) for IPA and ISAL, the prices for EMI and PMI in Annex 1, the prices for GXG in Annex 2, and the prices for CeP in Annex 3 are contingent upon any and all necessary approvals for corresponding USPS prices by the USPS Governors, the USPS Board of Governors, and/or the United States Postal Regulatory Commission.

#### **ARTICLE 10. SUSPENSIONS OF MAIL SERVICE**

In the event that a suspension of mail service from the United States to a given country would prevent delivery of Qualifying Mail to addressees in that country, the Mailer shall not tender Qualifying Mail to the USPS until service is restored. The minimum commitment for Qualifying Mail as set forth in Article 7 of this Agreement shall be recalculated *pro rata* to reflect the reduction in available service time.

#### **ARTICLE 11. GOVERNING LAW**

This Agreement shall be governed by, construed, and enforced in accordance with United States federal law.

#### **ARTICLE 12. TERM OF THE AGREEMENT**

1. The Effective Date of this Agreement shall be 12:01 a.m. on January 22, 2012. The Agreement will remain in effect until 11:59 p.m. on the day prior to the date of any change in the published rates that affect the Qualifying Mail in this Agreement that may fall within the month of January, 2013. Should the date of any change in the published prices that affects the Qualifying Mail in this Agreement not occur until sometime after January, 2013, this Agreement shall terminate at 11:59 p.m. on January 31, 2013. If the Agreement is terminated before the month of January 2013, the tender amounts in Article 7 shall be pro rated accordingly. Pursuant to Article 14, this Agreement may be terminated sooner than the dates provided for in this Article.
2. The Mailer acknowledges that this Agreement is subject to regulatory oversight and such oversight might affect the Effective Date.
3. The USPS will notify the Mailer of the status of the approval process or of potential fulfillment of the approval process, or when major steps in the process are completed. The USPS also will respond to Mailer inquiries concerning the status of the process.

### ARTICLE 13. PENALTY AND REIMBURSEMENT

1. In the event that the Mailer does not meet:
  - a. Its minimum commitment as set forth in Article 7 Paragraphs 1(a) and 1(b), the Mailer agrees to pay the USPS [REDACTED]  
[REDACTED] The actual amount to be determined by the USPS;
  - b. Its minimum commitment as set forth in Article 7 Paragraph 1(c) the Mailer agrees to pay the USPS [REDACTED]  
[REDACTED] The actual amount to be determined by the USPS.
  - c. The penalties detailed in this Article Paragraph 1(a) and Paragraph 1(b) shall be calculated separately and are independent of one another.
2. The USPS will invoice the Mailer for the amount of these assessed penalties.
3. [REDACTED]
4. For purposes of calculating the payments detailed in this Article, postage paid for IPA, ISAL, GBE, GD, GXG, EMI, PMI, CeP, and IBRS shall be counted from January 1, 2012, and shall include December 31, 2012, as the final date inclusive date.

### ARTICLE 14. TERMINATION OF THE AGREEMENT

Either Party to this Agreement, in its sole discretion, may terminate this Agreement for any reason, by giving the other Party a thirty (30) day written notification, unless a time frame longer than thirty (30) days that falls within the term of the Agreement is indicated by the terminating Party. In the event that this Agreement is terminated before the anticipated termination date in Article 12, the Mailer remains bound by the terms of Article 7 Paragraph 5 and Article 13, except that the Mailer's obligation, if any, under Articles 7 and 13 shall be calculated on a *pro rata* basis to reflect the actual duration of the agreement.

## **ARTICLE 15. POSTAGE UPDATES**

1. In the event that the USPS incurs an increase in total costs [REDACTED] [REDACTED] associated with providing any one of the categories of Qualifying Mail, the USPS reserves the right to notify the Mailer and modify the prices for that service established under this Agreement.
2. The prices in Annex 1 are related to the non-discounted published postage for EMI and PMI. The prices in Annex 2 are related to the non-discounted published postage for GXG. In the event that the non-discounted published postage for GXG, EMI, and/or PMI should change during the term of this Agreement, the prices in Annex 1 and/or Annex 2 will also change. The discount applied to IPA and ISAL is related to the non-discounted published postage for these services. In the event that the non-discounted published postage for IPA and ISAL should change during the term of this Agreement, the discount applied to these services may also change. Such changes to the prices in Annex 1 and Annex 2 and the discount applied to IPA and ISAL shall be calculated using the same assumptions and constraints used to determine the prices in the existing Annex 1 and Annex 2 and the existing discount for IPA and ISAL.
3. The prices in Annex 3 for CeP are related to the non-discounted published postage for IPA. In the event that the non-discounted published postage for IPA should change during the term of this Agreement, the prices in Annex 3 for CeP will also change. Such changes to the prices in Annex 3 shall be calculated using the same assumptions and constraints used to determine the prices in the existing Annex 3.
4. The USPS will give the mailer thirty-five (35) days notice of changes in the prices in Annex 1 and/or Annex 2, the discount applied to International Priority Airmail (IPA) or International Surface Air Lift (ISAL), or the prices in Annex 3 for CeP.
5. Any revision to the prices in Annex 1, Annex 2, or Annex 3 or the discount applied to IPA or ISAL shall not be retroactive.
6. No price shall increase beyond the non-discounted published prices for the affected service.
7. All price changes under the provisions of this Article will be subject to review and oversight by the USPS Governors, the USPS Board of Governors, and/or the United States Postal Regulatory Commission.

## **ARTICLE 16. CUSTOMS DUTIES AND TAXES**

Customs duties and taxes for packages mailed under this Agreement are the responsibility of the addressee.

## **ARTICLE 17. INDEMNITY**

The Mailer shall indemnify and save harmless the USPS and its officers, agents, and employees from any and all claims, losses, costs, damages, or expenses ("Claims") growing out of, or connected in any other way with the discharge by the Mailer or its agent(s) of any undertaking contained in this Agreement, except for Claims arising out

of the negligence or willful misconduct of the USPS or of its officers, agents, or employees. Notwithstanding its obligation to indemnify the USPS, the Mailer shall not be liable for any consequential damages suffered by the USPS.

#### **ARTICLE 18. LIMITATION OF LIABILITY**

1. The liability of the USPS under this Agreement shall be limited to the refund of postage for Qualifying Mail that is lost or destroyed in bulk after being tendered to the USPS and prior to being received by the delivery authority outside of the United States. The USPS shall not be liable for any actual or consequential damages suffered by the Mailer as a result of late delivery or non-delivery of any Qualifying Mail.
2. IPA, ISAL, CeP, EMI, and PMI Qualifying Mail mailed under this Agreement are not guaranteed against delay in delivery. Neither indemnity payments nor postage refunds will be made in the event of delay.
3. Global Express Guaranteed Qualifying Mail mailed under this Agreement is insured against delay in delivery in accordance with USPS Publication 141 *Global Express Guaranteed Service Guide*.
4. The USPS bears no responsibility for the refund of postage for Qualifying Mail in connection with actions taken by Customs authorities.

#### **ARTICLE 19. FORCE MAJEURE**

Neither Party shall be liable for its failure to perform under the terms of this Agreement due to any contingency beyond its reasonable control, including acts of God, fires, floods, wars, sabotage, accidents, and labor disputes or shortages; governmental laws, ordinances, rules and regulations, whether valid or invalid; court orders, whether valid or invalid; inability to obtain material, equipment, or transportation; and any other similar or different contingency.

#### **ARTICLE 20. NO WAIVER**

The failure of either Party to this Agreement to insist upon the performance of any of the terms and conditions of this Agreement, or the waiver of any breach of the terms and conditions of this Agreement, shall not be construed as thereafter waiving any such terms and conditions, but these shall continue and remain in full force and effect as if such forbearance or waiver had not occurred.

#### **ARTICLE 21. NUMBER AND GENDER**

The use of any particular gender, or the plural or singular, in this Agreement is intended to include the other gender, or the plural or singular, as the text may require.

#### **ARTICLE 22. EFFECT OF PARTIAL INVALIDITY**

The invalidity of any portion of this Agreement will not and shall not be deemed to affect the validity of any other provision. In the event that any provision of this Agreement is held to be invalid, the Parties agree that the remaining provisions shall be deemed to be in full force and effect.



### **ARTICLE 23. ASSIGNMENT**

The rights of each Party under this Agreement are personal to that Party and may not be assigned or transferred to any other person, firm, corporation, or other entity without the prior, express, and written consent of the other Party. Granting such consent shall not be unreasonably withheld and shall be allowed for assignment to a subsidiary or affiliate of the Mailer.

### **ARTICLE 24. PARAGRAPH HEADINGS AND REFERENCE CITATIONS**

The titles to the paragraphs of this Agreement are solely for the convenience of the Parties and shall not be used to explain, modify, simplify, or aid in the interpretation of the provisions of this Agreement. All citations to provisions in the DMM and IMM within this Agreement are intended to refer to the substantive information found within the cited sections(s) at the time this Agreement was drafted. Subsequent changes to the citations or the relevant substantive information due to published revisions of the DMM or IMM shall be applicable to this Agreement upon the effective date of such revisions.

### **ARTICLE 25. ENTIRE AGREEMENT AND SURVIVAL**

1. This Agreement, Global Plus 1 Service Agreement, including all Annexes thereto for Qualifying International Priority Airmail service (IPA), International Surface Air Lift service (ISAL), Global Express Guaranteed (GXG), Express Mail International service (EMI), Priority Mail International service (PMI), and Commercial ePacket (CeP) along with the companion Global Plus 2 Service Agreement, including all Annexes thereto for Qualifying Global Bulk Economy service, Global Direct – Canada Lettermail, Global Direct – Canada Admail, Global Direct – Canada Publications Mail; and International Business Reply Service (IBRS) shall constitute the entire agreement between the Parties as it pertains to Qualifying International Priority Airmail service (IPA), International Surface Air Lift service (ISAL), Global Express Guaranteed (GXG), Express Mail International service (EMI), Priority Mail International service (PMI), Commercial ePacket (CeP), Global Bulk Economy service, Global Direct – Canada Lettermail, Global Direct – Canada Admail, and Global Direct – Canada Publications Mail, intended for delivery outside the United States and for International Business Reply Service (IBRS) intended for receipt within the United States.
2. Neither the Mailer nor the USPS is released from any obligations arising under the Global Plus 1 Service Agreements between the Mailer and the USPS executed by the Mailer on December 10, 2010, and by the USPS on December 13, 2010.
3. Neither the Mailer nor the USPS is released from any obligations arising under the Global Plus 2 Service Agreements between the Mailer and the USPS executed by the Mailer on December 10, 2010, and by the USPS on December 13, 2010.
4. With the exception of the Agreements mentioned in Article 25, Paragraphs 2 and 3, any prior understanding or representation of any kind regarding the use of said Qualifying Mail originating in the United States and intended for delivery outside the United States and any prior understanding or representation of any kind

regarding the use of IBRS Qualifying Mail which precedes the date of this Global Plus 1 Agreement and the companion Global Plus 2 Agreement, shall not be binding upon either Party except to the extent incorporated in this Agreement.

5. The provisions of Article 6, Paragraph 6; Article 7, Paragraph 12; and Article 32 shall expire ten (10) years from the date of termination or expiration of this Agreement.

#### **ARTICLE 26. MODIFICATION**

1. Any modification of this Agreement or additional obligation assumed by either Party in connection with this Agreement, with the exception of changes to prices under the terms of Article 15, shall be binding only if placed in writing and signed by each Party.
2. Modifications may be contingent upon any and all necessary approvals by USPS management's Executive Committee, the Board of Governors of the USPS, the Governors of the USPS, the Postal Regulatory Commission, the Antitrust Division of the Department of Justice, the Federal Trade Commission and/or any other governmental body with oversight responsibility for the USPS.
3. If such approvals are required, the modifications will not become effective until such time as all necessary approvals are obtained.
4. The USPS will notify the Mailer of the date the modification becomes effective within thirty (30) days after receiving the approval of the entities that have oversight responsibility for the USPS.
5. The USPS will notify the Mailer of the status of the approval process or of potential fulfillment of the approval process, when major steps in the process are completed. The USPS also will respond to Mailer inquiries concerning the status of the process.

#### **ARTICLE 27. MAILABILITY AND IMPORTABILITY**

All items mailed under this Agreement must conform to the export requirements of the United States, the mailability requirements of the USPS as detailed in IMM 130, and any importation restrictions of any destination country. The Mailer is solely responsible for the importation status of Qualifying Mail mailed under this Agreement as detailed in IMM 112.

#### **ARTICLE 28. NOTICES**

All notices or demands required by this Agreement shall be sufficient if delivered personally or mailed via Express Mail to the following individuals:

**To the United States Postal Service:**

Managing Director, Global Business and Vice President  
United States Postal Service  
475 L'Enfant Plaza, SW Room 1P830  
Washington, DC 20260-0830

**To the Mailer:**



or via e-mail:

**To the United States Postal Service at:** [icmusps@usps.gov](mailto:icmusps@usps.gov)

**To the Mailer at:**



#### **ARTICLE 29. PRESERVATION AFTER TERMINATION**

Termination of this Agreement shall be without prejudice to any rights, obligations, and liabilities of the Mailer accrued up to and including the effective date of such termination. In the event of termination of the Agreement, the Mailer shall be liable to make final settlement of all amounts owing as of the effective date of termination within three (3) months of written notice by the USPS of any deficiency or liability under this Agreement.



#### **ARTICLE 30. CONDITIONS PRECEDENT**

1. The Parties acknowledge and understand that all obligations of the USPS under this Agreement, including the prices listed in Annex 1, Annex 2, and Annex 3, shall be contingent on the USPS receiving approvals (hereinafter "Conditions Precedent") from one or more internal and external bodies that have oversight responsibilities. Conditions Precedent may include, but are not limited to: approvals or, if applicable, non-objection, from responsible USPS management officials, the USPS Board of Governors, the USPS Governors, the Postal Regulatory Commission, the Antitrust Division of the Department of Justice, the Federal Trade Commission, and/or any other governmental body with oversight responsibility for the USPS. The Parties acknowledge that the Agreement may not be approved by such individuals or bodies. Until such time that all Conditions Precedent are fulfilled that are necessary to allow the Postal Service to provide the products or services contemplated under the Agreement, no obligation shall exist for the USPS and no benefit shall inure to either Party.
2. In the event that the Conditions Precedent are not fulfilled, the USPS shall have no liability, which shall include no obligation to pay costs associated with any action taken by the Mailer prior to the Effective Date of the Agreement. Further, in the event of termination of the Agreement or the failure of any Condition Precedent, the USPS shall not be held liable for any damages including, without limitation, actual; special; indirect; incidental; punitive; consequential; or any other damages, which shall include but not be limited to damages for loss of business profits; business interruption; any other loss; and/or for costs incurred by either Party attributable to such non-approval such as attorney's fees.

### **ARTICLE 31. CONFIDENTIALITY**

The Mailer acknowledges that as part of securing approval of this Agreement, and in other subsequent regulatory filings, the Agreement and supporting documentation will be filed with the Postal Regulatory Commission ("Commission") in a docketed proceeding. The Mailer authorizes the USPS to determine the scope of information that must be made publicly available in any Commission docketed proceeding. The Mailer further understands that any unredacted portion of the Agreement or supporting information will be available on the Commission's public website, [www.prc.gov](http://www.prc.gov). In addition, the USPS may be required to file information in connection with this instrument (including revenue, cost, or volume data) in other Commission dockets including ACR2012, ACR2013, and ACR 2014. The Mailer has the right, in accordance with the Commission's rules, to address its confidentiality concerns directly with the Commission. The procedure for making an application to the PRC for non-public treatment of materials believed to be protected from disclosure is found at Title 39, Code of Federal Regulations, Section 3007.22 found on the Commission's website [www.prc.gov/Docs/63/63467/Order225.pdf](http://www.prc.gov/Docs/63/63467/Order225.pdf). At the request of the Mailer, the USPS will notify the Mailer of the docket number of the Commission proceeding to establish the prices in this instrument once assigned.

### **ARTICLE 32. COUNTERPARTS**

The Parties may execute this Agreement in one or more counterparts (including by facsimile or by electronic means such as .pdf format), not all Parties need be signatories to the same documents, and all counterpart-signed documents shall be deemed an original and one instrument.

### **ARTICLE 33: INTELLECTUAL PROPERTY, CO-BRANDING AND LICENSING**

The Mailer is allowed the use of the following trademarks: Global Express Guaranteed®, Express Mail International®, Priority Mail International®, International Priority Airmail™, International Surface Air Lift®, Commerical ePacket™, Global Bulk Economy®, Global Direct®, M-Bags™, International Business Reply Service™, and the acronyms GXG®, EMI™, PMI™, IPA®, ISAL®, CeP™, GBE™, GD™ and IBRS™ to indicate the USPS service offered. The Parties acknowledge that in the service of marketing the products under this Agreement that such product marketing may be enhanced through the use of co-branding or the use of each Party's trademarks, logos or intellectual property. In such instances, the Parties acknowledge and agree that any use shall be subject to separate written agreements. The Parties acknowledge and agree that neither Party shall use the other Party's trademarks, logos or intellectual property other than to refer to the trademark owner or the trademark owner's services until such time that a license for such use has been executed by the Parties and all laws and regulations required for such license's effectiveness have been perfected, which shall include but not be limited to any recordation requirements.

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In witness whereof, this Agreement is deemed executed on the latter of the two dates accompanying the Parties' signatures.

**ON BEHALF OF THE UNITED STATES POSTAL SERVICE:**

Signature: Frank A. Cebello

Name: Frank A. Cebello

Title: Executive Director, Global Business Management

Date: 12/23/11

**ON BEHALF OF** [REDACTED]

Signature: [REDACTED]

Name: [REDACTED]

Title: [REDACTED]

Date: 12-22-2011

- ANNEX 1 PRICES FOR  
EXPRESS MAIL INTERNATIONAL  
AND  
PRIORITY MAIL INTERNATIONAL
- ANNEX 2 PRICES FOR GLOBAL EXPRESS GUARANTEED
- ANNEX 3 PRICES FOR COMMERCIAL EPACKET SERVICE

**ANNEX 1**  
**PRICES FOR EXPRESS MAIL INTERNATIONAL**

**RATE GROUPS 1 – 9**

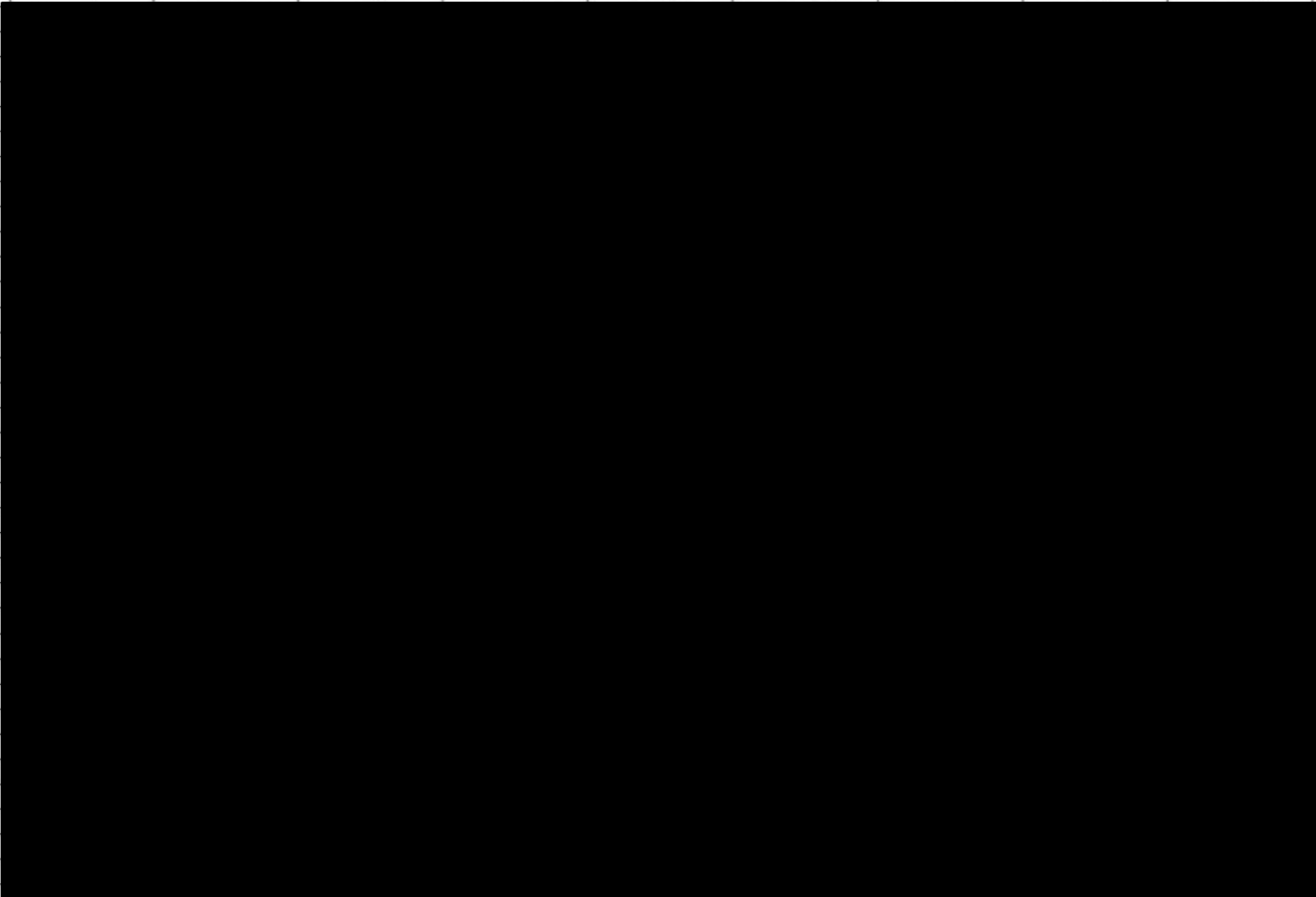
Weight Not Over (LBS)	Group 1	Group 2	Group 3	Group 4	Group 5	Group 6	Group 7	Group 8	Group 9
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**ANNEX 1**  
**PRICES FOR EXPRESS MAIL INTERNATIONAL**

**RATE GROUPS 1 – 9**

Weight Not Over (LBS)	Group 1	Group 2	Group 3	Group 4	Group 5	Group 6	Group 7	Group 8	Group 9
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USPS / [REDACTED] 12/2011

Annex 1 Page 2 of 8

**ANNEX 1**  
**PRICES FOR EXPRESS MAIL INTERNATIONAL**

**RATE GROUPS 10 – 17**

Weight Not Over (LBS)	Group 10	Group 11	Group 12	Group 13	Group 14	Group 15	Group 16	Group 17
0.5								
1								
2								
3								
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Annex 1 Page 3 of 8



**ANNEX 1**  
**PRICES FOR EXPRESS MAIL INTERNATIONAL**

**RATE GROUPS 10 – 17**

Weight Not Over (LBS)	Group 10	Group 11	Group 12	Group 13	Group 14	Group 15	Group 16	Group 17
36								
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38								
39								
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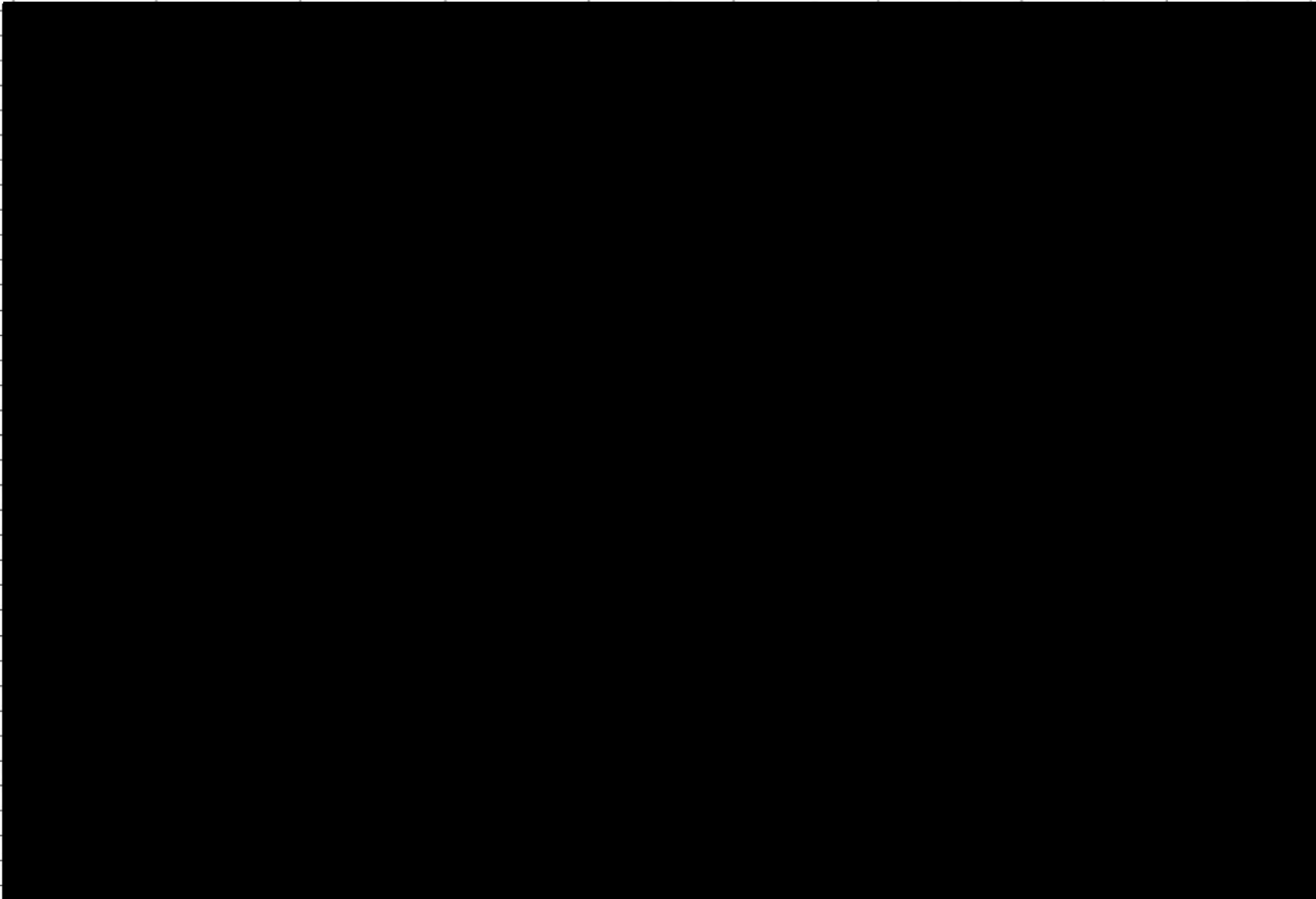
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**ANNEX 1**  
**PRICES FOR PRIORITY MAIL INTERNATIONAL**

**RATE GROUPS 1 – 9**

Weight Not Over (LBS)	Group 1	Group 2	Group 3	Group 4	Group 5	Group 6	Group 7	Group 8	Group 9
1									
2									
3									
4									
5									
6									
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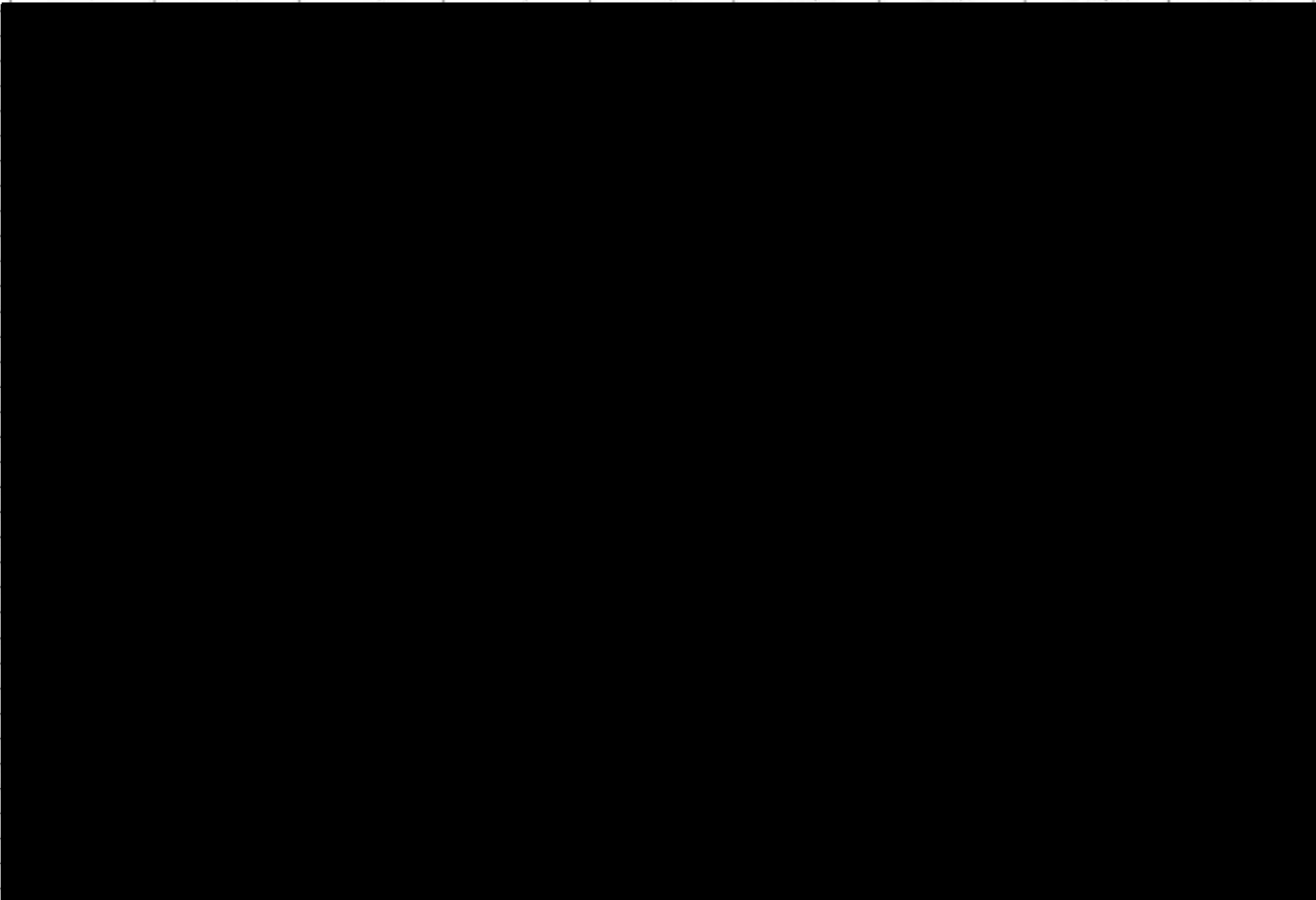
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Annex 1 Page 5 of 8

**ANNEX 1**  
**PRICES FOR PRIORITY MAIL INTERNATIONAL**

**RATE GROUPS 1 – 9**

Weight Not Over (LBS)	Group 1	Group 2	Group 3	Group 4	Group 5	Group 6	Group 7	Group 8	Group 9
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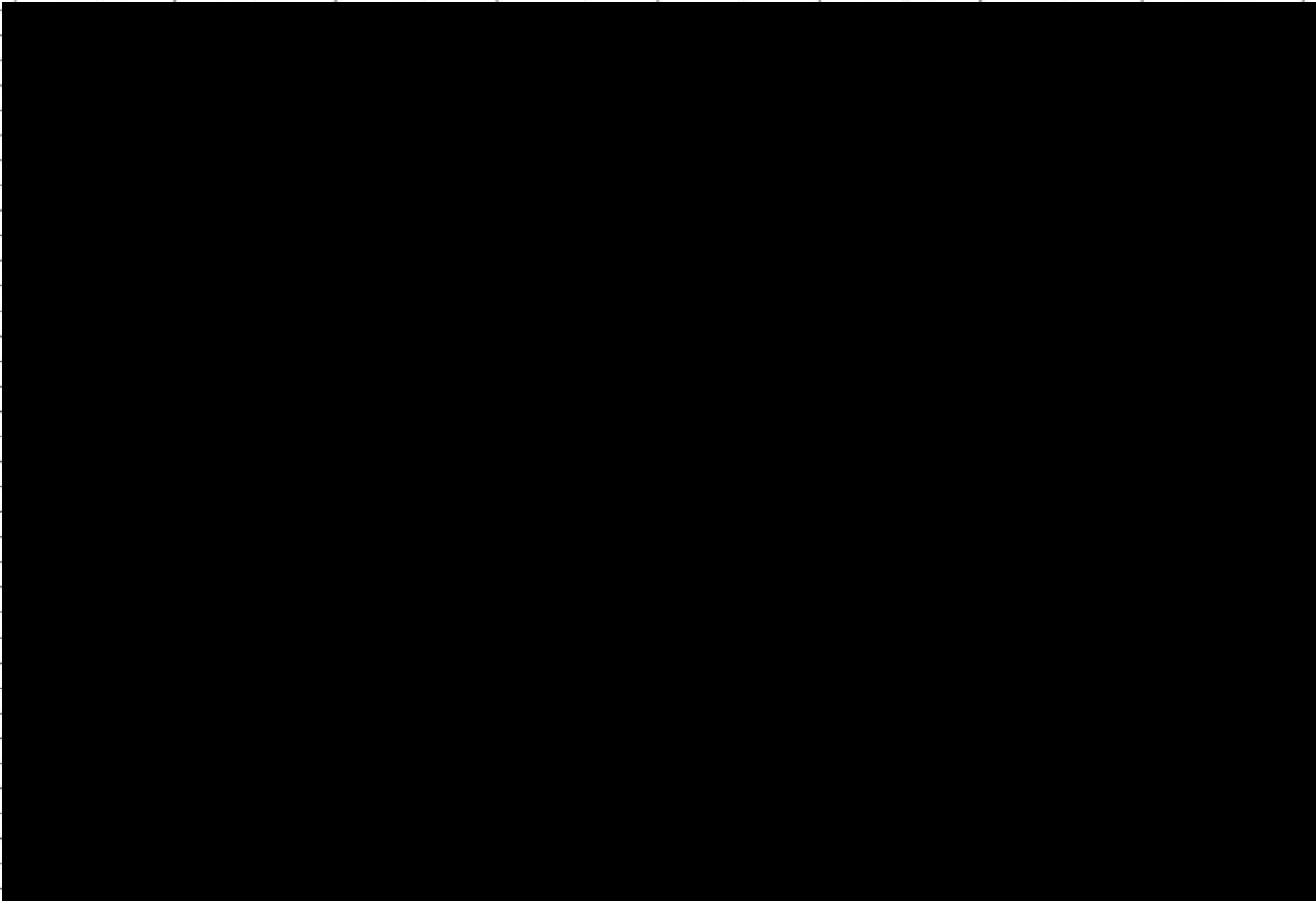
**Confidential**

USPS / [REDACTED] 12/2011

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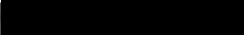
**ANNEX 1**  
**PRICES FOR PRIORITY MAIL INTERNATIONAL**

**RATE GROUPS 10 – 17**

Weight Not Over (LBS)	Group 10	Group 11	Group 12	Group 13	Group 14	Group 15	Group 16	Group 17
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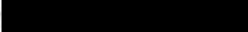
**ANNEX 1**  
**PRICES FOR PRIORITY MAIL INTERNATIONAL**

**RATE GROUPS 10 – 17**

Weight Not Over (LBS)	Group 10	Group 11	Group 12	Group 13	Group 14	Group 15	Group 16	Group 17
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## ANNEX 2 PRICES FOR GLOBAL EXPRESS GUARANTEED

### RATE GROUPS 1 - 8

Weight Not Over (LBS)	Group 1	Group 2	Group 3	Group 4	Group 5	Group 6	Group 7	Group 8
0.5								
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Note: For items not in USPS-supplied GXG envelopes, the chargeable weight is determined by comparing the dimensional weight (Length x Width x Height)/166 versus the actual weight. Whichever cost is greater of the two is the one that will be charged for a Global Express Guaranteed shipment.

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## ANNEX 2 PRICES FOR GLOBAL EXPRESS GUARANTEED

### RATE GROUPS 1 - 8

Weight Not Over (LBS)	Group 1	Group 2	Group 3	Group 4	Group 5	Group 6	Group 7	Group 8
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gxx X / 11 11

Note: For items not in USPS-supplied GXG envelopes, the chargeable weight is determined by comparing the dimensional weight (Length x Width x Height)/166 versus the actual weight. Whichever cost is greater of the two is the one that will be charged for a Global Express Guaranteed shipment.

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Annex 2 Page 2 of 2

## ANNEX 3

### PRICES FOR COMMERCIAL EPACKET SERVICE

